Smarter technology for all

ESG Update

July 2023

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Today’s Presenters

Treasury and Investor Relations

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Vice President & Treasurer

Jenny Lai  
Vice President, Investor Relations

Ser Mein Koh  
Director, Insurance and Treasury Operations

Keith Wong  
Director, Treasury

ESG and Company Secretary

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Mary Jacques  
Executive Director, Global ESG and Regulatory Compliance

Calvin Crosslin  
Vice President, Chief Diversity Officer and President of Lenovo Foundation

Tracy Lam  
Company Secretary and Deputy General Counsel

Rita Yang  
Global Supply Chain, ESG & Sustainability Manager
Lenovo at a Glance

Global technology powerhouse serving millions of customers every day in 180 markets

- 180 Markets
- 1B+ Global customers
- 35 Global manufacturing sites
- #8 Gartner 2023 Supply Chain Top 25
- 150M+ Shipments
- >$100M Digital transformation investment
- 5M+ Order lines per year
- 2,000+ Suppliers
Overview of Lenovo’s Businesses

Group mission: To lead and enable intelligent transformation

**SSG Solutions & Services Group**
- New growth engine with high profitability
- Will spearhead Lenovo’s transformation
- Focused on Smart Verticals & Services
- Combines all services and solutions from across the Company into a dedicated organization

**ISG Infrastructure Solutions Group**
- #1 in Top 500 HPC
- #3 by worldwide server
- #4 by worldwide storage
- Focused on Smart Infrastructure
- ISG server solutions include ThinkAgile portfolio of software-defined infrastructure, ThinkSystem portfolio of enterprise infrastructure

**IDG Intelligent Devices Group**
- #1 global leader in PC
- PCs and Smart Devices (PCSD) and Mobile Business Group (MBG) units
- Products and solutions range from PCs and smartphones to smart collaboration and augmented and virtual reality (AR/VR) solutions

FY2022/23 Revenue by Geography
- 25% EMEA
- 34% Americas
- 17% APAC (ex-China)
- 24% China

FY2022/23 PC / Non-PC Revenue Mix
- 61% PC
- 39% Non-PC

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1. World’s #1 super computer provider according to TOP500.org, as of June 2023.
2. As of March 2023, according to IDC.
Lenovo’s ESG Material Topics

Environmental

- GHG emissions/energy use
- Transportation and distribution
- Supply chain – environmental
- Product energy use/carbon footprint
- Product materials
- Product packaging
- Product end-of-life
- Waste from operations
- Water use from operations

Social

- Human rights
- Health and safety
- Labor practices
- Philanthropy/community engagement

Governance

- Ethics and integrity
- Cyber security and data privacy
- Regulatory/compliance
- Product quality
- Innovation
Our ESG Vision

Environment

- **Net Zero**: Science based emissions reduction targets for near term and long term net-zero validated by SBTi
  (base year: FY2018/19, target year: FY2029/30)
  - Reduce absolute Scope 1 + Scope 2 GHG emissions 50%
  - Reduce Scope 3 GHG emissions from use of sold products 35% per comparable product
  - Reduce Scope 3 GHG emissions from purchased goods and services 66.5% per million US$ gross profit
  - Reduce Scope 3 GHG emissions from upstream transportation and distribution 25% per tonne-km of transported product
- Lenovo is the first PC and smartphone maker to have targets validated to the Net-Zero Standard
- Lenovo commits to reduce absolute GHG Scope 1, 2, and 3 emissions by 90% by FY2049/50 from a FY2018/19 base year

Social

- **Labor Rights**: Commitment to upholding of Human Rights across the organization including corporate strategies, practices, and supplier requirements as member of Responsible Business Alliance and signatory of UN Global Compact
- **Health and Safety**: World-class standards through Occupational Health and Safety (OHS) Management System. Manufacturing locations are ISO Quality, Environmental, and OHS certified by accredited auditor
- **Diversity and Inclusion**: Leadership in promoting an inclusive culture for both the Company’s global workforce and customer base

Governance

- Mature governance structure with Board level and senior leadership commitment
- **Privacy and Data Protection**: Global Privacy and Data Protection Program ensure the Company is in compliance with global privacy and related data protection laws and regulations
- **Ethical Management of Responsible Artificial Intelligence**: Responsible AI framework to ensure ethical, legal, safety, privacy and accountability concerns are governed in the appropriate legal and ethical manner
Our ESG Approach

ESG Governance

• Robust ESG governance structure to oversee the ESG strategy and progress:
  – Chief Legal & Corporate Responsibility Officer: Executive leadership for the Company's ESG function
  – ESG Executive Oversight Committee: Strategic direction and coordination of ESG efforts
  – The Board of Directors: ESG strategy and reporting; effective governance and oversight

ESG Reporting & Policies

• High standards of ESG management, policies and strategies include Human Rights Policy, Climate and Energy Policy, Climate Change Transition Plan
• ESG reporting in reference to GRI standards and in accordance to HKEx ESG reporting guide, consistent with principles of the UN Global Compact
• Accredited third parties provide verification statements on environmental data (emissions, energy, water, waste)
Our Governance

Board of Directors

• **Strong independent element on the Board**
  – Over 70% independent non-executive directors (INEDs) for the Board and Board Committees

• **Lead Independent Director**
  – Serves as (i) Chairman of the Board / Nomination and Governance Committee (NGC) meeting(s) when considering the combined roles of Chairman and CEO and assessment of his performance; and (ii) a key role in Board evaluation process
  – Calls and chairs meeting(s) with all INEDs at least once a year
  – Responds directly to all stakeholders’ questions, when appropriate
  – Provides consultation and direct communication with major shareholders upon request

• **Board diversity**
  – The Board and NGC review the structure, size and composition, among others, gender, age, skills, experiences and length of services
  – 2 out of 11 directors are females, target 20% female representation on the Board by FY2025/26

<table>
<thead>
<tr>
<th>Independence weighting</th>
<th>72.7%</th>
<th>18.2%</th>
<th>9.1%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Board</td>
<td></td>
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</tr>
<tr>
<td>Audit Committee</td>
<td>100.0%</td>
<td></td>
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</tr>
<tr>
<td>Compensation Committee</td>
<td>75.0%</td>
<td>25.0%</td>
<td></td>
</tr>
<tr>
<td>Nomination and Governance Committee</td>
<td>75.0%</td>
<td>25.0%</td>
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</tr>
</tbody>
</table>

As of July 2023.

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Our Governance

Continuous professional development program, among others, for directors and management of the Company to refresh their knowledge and skills:

- Board activities
  - Lenovo Tech World
  - Global Leadership Team annual meeting
  - Site visit
  - Industry congress
- Experts briefings and seminars
- Products demo
- Regulatory updates
### Key ESG Update

**Environmental**
- Among the first 139 companies with net-zero targets validated by SBTi<sup>1</sup>
- Recognized by CDP as Leader<sup>2</sup> in Climate Change, Water Security, Supplier Engagement for two consecutive years
- Expanded the use of CL PCC plastic to 298 products<sup>3</sup>

**Social**
- Recognized by Bloomberg Gender Equality Index for Gender Inclusion
- Aided 16.5 million people through programs, partnerships, and disaster response since 2020
- 250,000+ beneficiaries to date, of Lenovo’s annual global employee volunteer event

**Governance**
- Completed inaugural green bond offering as part of $1.25 billion dual-tranche
- MSCI ESG Rating upgraded to “AAA”
- In the Top 50 Innovative Companies list by the Boston Consulting Group (#24)

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1. Targets validated from Science Based Targets Initiative by the Net-Zero Standard
2. Leadership recognition from CDP with A-ranking across all three categories. (CDP Supplier Engagement leadership for 5 consecutive years, and CDP Climate Change for 4 consecutive years).
3. In 2022, the Company expanded the use of CL PCC (Closed Loop Post Consumer Content) plastic to 298 products, up from 298 products the previous year.
## Progress on Climate Action

### Lenovo’s GHG Emissions

#### Scope 1:
- Direct emissions from operations that are owned or controlled by Lenovo
- Transportation and distribution
- Waste generated in operations
- Business travel
- Employee commuting
- Leased assets
- Investments

#### Scope 2:
- Indirect emissions from the generation of purchased or acquired electricity, steam, heating or cooling consumed by Lenovo
- Transportation and distribution
- Processing of sold products
- Use of sold products
- End-of-life treatment of sold products
- Leased assets
- Franchises

#### Scope 3 Upstream
- Purchased goods and services
- Capital goods
- Fuel and energy related activities not included in Scope 1 and 2
- Transportation and distribution
- Waste generated in operations
- Business travel
- Employee commuting
- Leased assets
- Investments

#### Scope 3 Downstream
- Transportation and distribution
- Processing of sold products
- Use of sold products
- End-of-life treatment of sold products
- Leased assets
- Franchises

### FY2022/23 GHG emissions breakdown

<table>
<thead>
<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>Purchased Goods and Services</td>
<td>32,060</td>
<td>31,618</td>
<td>28,788</td>
<td>27,229</td>
<td>25,843</td>
</tr>
<tr>
<td>Use of Sold Products</td>
<td>20,432,492</td>
<td>22,122,637</td>
<td>23,966,561</td>
<td>17,422,913</td>
<td>18,741,480</td>
</tr>
<tr>
<td>Product Transportation</td>
<td>46%</td>
<td>3%</td>
<td>4%</td>
<td>1%</td>
<td></td>
</tr>
<tr>
<td>Capital Goods</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>End of Life Treatment of Sold Products</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Notes: Scope 3 categories in bold black are tracked and evaluated, and in some cases as described in the following sections, actions are being taken to drive emissions reductions. Scope 3 categories in red are not relevant to the Company.

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Lenovo’s Commitment: Net-Zero GHG Emissions by 2050

Lenovo is an early adopter of the science-based emissions reduction approach

First PC and smartphone maker, and one of the first 139 companies in the world, to establish a net-zero target validated by SBTi

**Near-term 2030 emissions reduction targets**  ✔️ in 2020, updated in 2023

**Long-term 2050 emissions reduction target**  ✔️ in 2023

A **scientific, collaborative, and accountable** approach to reducing emissions

### 2050 Long-term Target

Reduce all GHG emissions by 90% - absolute reduction of Scope 1, 2 and 3 emissions.

Neutralize remaining 10% of emissions through carbon capture, reforestation, or other means

### Roadmap

Continue to drive energy efficiency improvements at sites and in products, and expand supplier commitments

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**BUSINESS AMBITION FOR 1.5°C**
# Lenovo’s Near Term Targets

<table>
<thead>
<tr>
<th>Near-term Targets</th>
<th>Roadmap</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reduce absolute Scope 1 + Scope 2 GHG emissions (related to Lenovo’s operations) by 50%</td>
<td>Hierarchical combination of energy efficiency, on-site renewable energy generation, and renewable energy commodities</td>
</tr>
<tr>
<td>Reduce Scope 3 GHG emissions (value chain) from use of sold products ~35% on average for comparable products¹</td>
<td>Reduce product emissions through energy efficiency improvements, engaging customers to use more renewable energy</td>
</tr>
</tbody>
</table>
| Reduce Scope 3 GHG emissions (supply chain) from procured goods and services 66.5% per million US$ gross profit¹ | • Inclusion of climate change requirements in Supplier Code of Conduct  
  • Supplier climate data collected annually from subset of suppliers  
  • Climate change KPIs included in supplier ESG scorecards (evaluation process)  
  • Expand supplier program to greater number of suppliers/data capabilities and SBTi level of commitment |
| Reduce Scope 3 GHG emissions from global logistics operations by 25% per tonne-km of transported product | • Modal shift to lower carbon modes of transport  
  • Optimization of transport planning  
  • Increase of vehicle utilization  
  • Improvement of vehicle fuel efficiency |

¹. Updated based on SBTi net-zero approved target.
# Sustainability Throughout Entire Value Chain

<table>
<thead>
<tr>
<th>Type</th>
<th>KPI</th>
<th>UNGC SDG</th>
</tr>
</thead>
<tbody>
<tr>
<td>Climate change mitigation</td>
<td>• By FY2025/26, 90% of our global operations’ electricity will be obtained from renewable sources.</td>
<td>7</td>
</tr>
<tr>
<td></td>
<td>• By FY2025/26, we will remove one million tons of greenhouse gas emissions from our supply chain.</td>
<td>9</td>
</tr>
<tr>
<td></td>
<td>• By FY2029/30, we will achieve 50% improvement in energy efficiency of Lenovo desktops and servers.</td>
<td>12</td>
</tr>
<tr>
<td></td>
<td>• By FY2029/30, we will achieve 30% improvement in energy efficiency of Lenovo notebooks and Motorola products.</td>
<td>13</td>
</tr>
<tr>
<td>Circular economy</td>
<td>• By FY2025/26, 84% of repairs can be done at the customer site, without having to send their PC to a service center.</td>
<td>9</td>
</tr>
<tr>
<td></td>
<td>• By FY2025/26, 76% of repairable PC parts returned to our service center will be repaired for future use.</td>
<td>12</td>
</tr>
<tr>
<td></td>
<td>• By FY2025/26, we will have enabled the recycling and reuse of 800 million pounds of end-of-life products.</td>
<td>13</td>
</tr>
<tr>
<td>Sustainable materials</td>
<td>• By FY2025/26, 100% of PC products will contain post-consumer recycled content materials.</td>
<td>9</td>
</tr>
<tr>
<td></td>
<td>• By FY2025/26, we will use 300 million pounds of post-consumer recycled content plastics in our products.</td>
<td>12</td>
</tr>
<tr>
<td></td>
<td>• By FY2025/26, 100% of smartphone products and accessories will be free of PVC and BFR.</td>
<td>13</td>
</tr>
<tr>
<td></td>
<td>• By FY2025/26, 90% of PC products plastic packaging will be made from recycled materials.</td>
<td>15</td>
</tr>
<tr>
<td></td>
<td>• By FY2025/26, Smartphone packaging will use 50% less single-use plastics and reduce in size/volume by 10% and 60% of smartphone packaging will be made from recycled materials.</td>
<td>15</td>
</tr>
</tbody>
</table>

1 May be accomplished through installation of onsite renewable energy generation, entry into power purchase agreements (PPA) with power providers and/or the purchase of renewable energy credits. 2 Relative to FY2018/19 measured emissions. 3 Energy efficiency improvement on average for comparable products relative to FY2018/19. 4 Energy efficiency improvement on average for comparable products relative to FY 2020/21. 5 Excludes Android tablets and visuals. 6 Measured by volume. 7 Cumulative total since 2005. 8 Excludes tablets and accessories. 9 Cumulative total since 2005. 10 Controlled at 1000 ppm. 11 Measured by weight and excludes tablets, accessories and monitors. 12 Relative to FY2020/21 and excludes RAZR and Lenovo smartphone packaging.
# Sustainability Throughout Entire Value Chain

<table>
<thead>
<tr>
<th>Type</th>
<th>KPI</th>
<th>UNGC SDG</th>
</tr>
</thead>
</table>
| Diversity and Inclusion | • By FY 2025/26, we will grow the global representation of women in executive roles to 27% (from 21% in 2020)  
• By FY 2025/26, we will grow the representation of executives in the US from historically underrepresented ethnic and racial groups to 35% (from 29% in 2020)  
• By FY 2025/26, 75% of Lenovo’s products will be vetted by inclusive design experts to ensure they work for everyone, regardless of physical attributes or abilities | ![SDG icons](image) |
| Philanthropy | • By FY 2025/26, Lenovo philanthropy will impact 15 million lives and transform one million lives through philanthropic programs and Partnerships  
• By FY 2025/26, Lenovo philanthropy will engage one in four employees in its charitable programs (volunteerism and matching gifts)                                                                                   | ![SDG icons](image) |
## Sustainability Throughout Entire Value Chain

<table>
<thead>
<tr>
<th>Type</th>
<th>KPI</th>
<th>UNGC SDG</th>
</tr>
</thead>
</table>
| **Corporate governance** | • We continue to hold regular ESG Executive Oversight Committee meetings to include the interests of the business in ESG strategy discussions, assess the progress of our ESG initiatives, and evaluate the continued relevancy of our programs to Lenovo’s long term business strategy  
• We continue to propose recommendations to senior leadership regarding effective management of ESG risks and programs  
• We continue to provide regular updates on ESG topics to the Board of Directors                                                                                                     |          |
| **Ethics**      | • We continue to advance our global ethics and compliance program through program and training enhancements  
• Through FY 2025/26 and beyond, we will obtain recognition for leadership in this area                                                                                                                                                                                   |          |
| **Privacy**     | • Through FY 2025/26 and beyond, we will improve customer experience by making it easier for customers to request their personal information and by improving the speed in which Lenovo respond to these requests  
• Through FY 2025/26 and beyond, we will improve the management and accountability of privacy impact assessments and pre-launch privacy compliance reviews  
• Through FY 2025/26 and beyond, we will enhance existing training materials and continue to deliver privacy-focused training programs to Lenovo employees |          |
ESG Highlights

Renewable Energy

- Renewable energy installations help to reduce Scope 2 emissions at our facilities
- As of FY22/23, our onsite solar capacity is 17 MW with installations in China, the US, Mexico, and Hungary. The company continues to investigate opportunities to expand solar capacity
- When technically or economically unfeasible, we utilize RECs, I-RECs, and GO. In FY2022/23, we purchased renewable commodities that supported 100% renewable projects from wind, solar, and hydropower
- By FY2025/26, 90% of our global operations’ electricity will be obtained by renewable sources\(^1\)

Energy Efficiency

- Continue to improve operational efficiency via the upgrade of HVAC systems, insulations, server room energy consumption efficiency, and workstation adjustments
  —Active method: Installation of low-energy equipment, energy-efficiency improvement to HVAC systems, building automation systems
  —Passive method: Energy-efficient windows, low-emissivity windows, energy-saving and environmentally friendly materials in construction
- ISO 50001:2018 Energy Management System for various manufacturing sites, office locations in EMEA and Beijing headquarters
- Energy conservation education

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\(^1\) May be accomplished through installation of onsite renewable energy generation, entry into power purchase agreements (PPA) with power providers and/or the purchase of renewable energy credits
ESG Highlights (cont)

Low Carbon

- LTS technology given away to support industry low carbon transition; 18 suppliers using LTS to produce memory, fingerprint readers, and other components
- Continue to seek solutions to lower carbon footprint from manufacturing, and optimizing use of products and parts.
- Since 2017, pioneered an innovative low – temperature solder (LTS) technology that reduced 10,000 metric tons of CO₂ equivalent in FY2021/22

Circular Economy

- PELM program increases the reuse and recycling of products and parts and reduces use of landfill; covers Lenovo branded and non-branded products
- Lenovo’s vision for smarter technology extends into the Design, Use, and Return phases of the product life cycle
- Since 2008, has used recycled plastic in products and is on track to meet target of using over 300 million pounds of PCC plastic by FY2025/26
- Innovative packaging solutions such as bamboo, ocean bound plastic, plastic-free package to reduce consumption
- Since 2008, eliminated 4,137 metric tons of packaging consumption by weight, 400 metric tons in FY2022/23 alone
- By FY2025/26, PCC plastic will be included in 100% of notebook computers, desktop computers, workstation computers and monitors

1. These numbers reflect packaging innovations that resulted in reduced packaging weight for individual products. See Lenovo’s FY2022/23 ESG Report Section 7.0 for additional metrics about total packaging use by year.
ESG Highlights (cont)

Supply Chain

• All production suppliers are required to comply with the Company’s Supplier Code of Conduct and encouraged to comply with RBA Code of Conduct
• Continue to push suppliers to commit to RBA Validated Audit Program (VAP) and Factory of Choice (FOC) designations. In FY2022/23, **83% of suppliers achieved VAP designation** (vs. 87% FY2021/22) and **17% achieved FOC designation** (vs. 6% FY2021/22)
• Lenovo **requires 95% of suppliers to conduct RBA VAP audit or equivalent independent audit** every 2 years to ensure the ESG management of its supply chain
• PCs and Smart Devices (PCSD) Quality Team conducts on-site audits to ensure its supply chain labor, healthy, and safety standards
• The Company adheres to SEC, OECD, and RMI initiative and regulations even when its not in scope to ensure its procurement of raw material is conflict mineral free
• In addition, Lenovo continues to make effort in supporting its suppliers to set science based targets, capacity building, and water, and diversity goals

1. Allocation based on registered legal entity of the headquarters of suppliers. Note: Percentage of suppliers in this page is by procurement spend.
ESG Highlights (cont)

Human Rights

- Principles of the UN Global Compact and UN Declaration of Human Rights is adhered by all of Lenovo’s suppliers
- In FY2021/2022, 100% of manufacturing sites solely or jointly owned by Lenovo conducted independent audit with the latest version of RBA standards based on ILO Standards, with specific review on child labor and force labor policies
- Labor practices are governed via the Company’s Human Right Policy, supported by the global risk registration process as part of Lenovo’s ERM and ESG reporting materiality assessment

Diversity & Inclusion (D&I)

- Since 2018, the D&I Board drives the initiatives to focus on building inclusive behaviors, foster diverse and inclusive systems, ensure accountability, and promote Lenovo’s D&I identity
- Continuing initiatives foster female executive leadership, underrepresented minorities, and increase diversity through innovation
## Industry Recognition for our ESG Performance and Commitment

Lenovo ranks well on a number of external ESG ratings

### External ESG Ratings

<table>
<thead>
<tr>
<th>Rating</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>SUSTAINALYTICS 17.1 / Low</td>
<td></td>
</tr>
<tr>
<td>MSCI AAA</td>
<td>Climate Change Rating</td>
</tr>
<tr>
<td>S&amp;P Global 40</td>
<td>Water Security Rating</td>
</tr>
<tr>
<td>CDP A-</td>
<td>Supplier Engagement Rating</td>
</tr>
</tbody>
</table>

### Awards and Recognitions

<table>
<thead>
<tr>
<th>Year</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>2022</td>
<td>2022 Green Bond inclusion in Bloomberg MSCI Green Bond Index</td>
</tr>
<tr>
<td>2022</td>
<td>2022 Best Places to work for LGBTQ+ Equality from Human Rights Campaign’s Corporate Equality Index (5th year in a row)</td>
</tr>
<tr>
<td>2022</td>
<td>2022 HKICPA Gold Award in Most Sustainable Companies and Organizations</td>
</tr>
<tr>
<td>2023</td>
<td>2023 ranked 8th in Gartner Top 25 Supply Chain Ranking</td>
</tr>
<tr>
<td>2022</td>
<td>2022 HKICPA Gold Award in Most Sustainable Companies and Organizations</td>
</tr>
<tr>
<td>2022</td>
<td>2022 CDP Climate Change “A-” Rating, CDP Water “A-” Rating</td>
</tr>
<tr>
<td>2022</td>
<td>2022 CDP Supplier Engagement “A-” Rating</td>
</tr>
<tr>
<td>2023</td>
<td>2023 MSCI ESG “AAA” Rating</td>
</tr>
<tr>
<td>2022</td>
<td>2022 Hang Seng Corporate Sustainability Index “AA+” Rating (Highest in IT industry)</td>
</tr>
<tr>
<td>2022</td>
<td>2022 Bloomberg Gender Equality Index Constituent (4th year in a row)</td>
</tr>
</tbody>
</table>
External ESG Rating Track Record

**MSCI ESG Rating**

- In Dec 2022, MSCI ESG rating has been upgraded to AAA from AA, indicating a 1-notch improvement of ESG performance and achieving the highest possible rating.
- Lenovo ESG Risk Rating leads its peers at the Technology Hardware, Storage and Peripherals industry (11th percentile).

**Sustainalytics Risk Rating**

- The company's overall exposure moderately above subindustry average. Human Capital, Data Privacy and Security, and Business Ethics are notable material ESG issues.
- Sustainalytics commented that the company's overall management of material ESG issues is strong.
- Ranked 29th/117 globally within the same peer group.

- Score improvement in Corporate Governance (+0.3)
- Maintained industry leadership in Electronic Waste (+3.2 vs avg.)
- Maintained industry leadership in Privacy & Data Security (+1.9 vs avg.)
Green Finance Framework – Overview
Green Finance Framework was established in July 2022

Use of Proceeds
• The proceeds will be used to finance or refinance eligible green projects that promote environmental protection and sustainable economic development or combat climate change

Process for Project Evaluation and Selection
• Eligible green projects will be reviewed by the Lenovo Green Finance Working Group (GFWG), which consists of senior representatives from various departments. It will ensure the net positive environmental impacts of the selected eligible projects

Management of Proceeds
• The green debt instruments will be managed by Finance with oversight by the GFWG
• Lenovo will track the allocation of proceeds to eligible projects within its internal management system

Reporting
• Lenovo commits to publish a post-issuance report annually, covering allocation reporting and impact reporting
• Lenovo may engage an independent third party to conduct post-issuance assurance

Positive contribution to:

In alignment with ICMA Green Bond Principles 2021:
# Green Finance Framework – Eligible Projects

<table>
<thead>
<tr>
<th>Categories</th>
<th>Eligibility Criteria</th>
<th>Contribution to SDGs</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Energy Efficiency</strong></td>
<td>• Investments and expenditure related to energy efficiency features, upgrades and retrofitting that result in improved energy efficiency, such as installation of low energy lighting and related electrical equipment</td>
<td><img src="https://example.com" alt="Image" /> <img src="https://example.com" alt="Image" /></td>
</tr>
<tr>
<td></td>
<td>• Investments and expenditure related to the research, design, and development of energy-efficient products that result in improved energy efficiency, reduced product carbon footprint, or improved emission intensity of sold products</td>
<td></td>
</tr>
<tr>
<td><strong>Renewable Energy</strong></td>
<td>• Investments and expenditure related to the construction, operation, and procurement (long-term, project-tied power purchase agreements) of renewable energy sources, such as solar and wind projects</td>
<td><img src="https://example.com" alt="Image" /></td>
</tr>
<tr>
<td><strong>Green Buildings</strong></td>
<td>• Investments and expenditure related to the construction, renovation, retrofitting of new and/or existing buildings/facilities that have received or are expected to receive a recognized local and/or international green building certification, such as: BEAM Plus and LEED, gold or above</td>
<td><img src="https://example.com" alt="Image" /></td>
</tr>
<tr>
<td><strong>Circular Economy</strong></td>
<td><strong>Adapted Products, Production and Processes</strong></td>
<td><img src="https://example.com" alt="Image" /></td>
</tr>
<tr>
<td></td>
<td>• Investments and expenditure related to the design, development, and introduction of products, packaging and services that support a circular economy through the use of recycled content, use of reusable or recyclable materials, components and products and improving the repairability or recyclability</td>
<td></td>
</tr>
<tr>
<td><strong>Clean Transportation</strong></td>
<td>• Investments and expenditure in low energy consuming or low emission transportation assets</td>
<td><img src="https://example.com" alt="Image" /></td>
</tr>
</tbody>
</table>

Green Finance Framework – Project Evaluation and Selection

Green Finance Working Group (GFWG)

- Responsible for:
  - Management of the Framework
  - Compliance of all finance instruments issued under the Framework
- Comprises senior representatives from:

Project Evaluation and Selection

- Identify Potential Eligible Green Assets
- Finance Team coordinates and prepares submission to GFWG
- Fully allocate proceeds within 2 years

Identification of Projects

Assessment & Selection

- GFWG assesses potential projects:
  - Environmental or social assessments including potential risks
  - Alignment with Lenovo’s ESG strategy and policies including SDG priorities
  - Local, national, international regulatory requirements and market standards
- GFWG will review project eligibility every year
- Projects no longer meeting criteria are subject to postponement, cancelation or divestment
- Lenovo is committed to reallocate proceeds on a best efforts basis

Annual Review
## 2022 Green Bond Details

<table>
<thead>
<tr>
<th></th>
<th>Lenovo Group Limited</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Issuer</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Issue Date</strong></td>
<td>July 20, 2022</td>
</tr>
<tr>
<td><strong>Tenor</strong></td>
<td>10 year</td>
</tr>
<tr>
<td><strong>Amount Issued</strong></td>
<td>USD625,000,000</td>
</tr>
<tr>
<td><strong>Net Proceeds</strong></td>
<td>USD625,000,000</td>
</tr>
<tr>
<td><strong>Fixed Coupon Rate</strong></td>
<td>6.536%</td>
</tr>
</tbody>
</table>

## Allocation Reporting

<table>
<thead>
<tr>
<th>Eligible Project Categories</th>
<th>Location</th>
<th>Amount (US$ Million)</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Renewable Energy</td>
<td></td>
<td>8.1</td>
<td>1.3%</td>
</tr>
<tr>
<td>Solar Energy Project</td>
<td>US</td>
<td>8.1</td>
<td>1.3%</td>
</tr>
<tr>
<td>Green Buildings</td>
<td></td>
<td>616.9</td>
<td>98.7%</td>
</tr>
<tr>
<td>Beijing Campus</td>
<td>China</td>
<td>384.6</td>
<td>61.5%</td>
</tr>
<tr>
<td>Shenzhen New Headquarter</td>
<td>China</td>
<td>232.3</td>
<td>37.2%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td><strong>625</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

## Impact Reporting

<table>
<thead>
<tr>
<th>Eligible Project Categories</th>
<th>Projects</th>
<th>Impacts</th>
</tr>
</thead>
<tbody>
<tr>
<td>Renewable Energy</td>
<td>Solar Energy Project</td>
<td>• 3.24 MWh of solar energy generated annually</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• 920 MT CO₂ of GHG avoided annually</td>
</tr>
<tr>
<td>Green Buildings</td>
<td>Green Buildings Project</td>
<td>• 4,390,332 square feet of green buildings covered for the Beijing Campus and Shenzhen Headquarter.</td>
</tr>
</tbody>
</table>

## Split of Allocated and Unallocated Proceeds

100% Allocated

## Split of Financing & Refinancing for Allocated Proceeds

100% Refinancing

## Post Issuance External Review

SUSTAINALYTICS
thanks.